

OPTIMAL FUND

FUND DETAILS AT 30 SEPTEMBER 2008

Sector: Domestic AA - Targeted Absolute Return
Inception date: 1 October 2002
Fund manager: Delphine Govender
Fund objective:
 The Fund aims to exceed the return of the Daily Call Rate of FirstRand Bank Limited.

Suitable for those investors who:

- Seek absolute (i.e. positive) returns regardless of stock market trends.
- Are risk-averse and require a high degree of capital stability.
- Are retired or nearing retirement.
- Seek the diversification benefits of uncorrelated returns relative to shares or bonds.
- Wish to diversify a portfolio of shares or bonds.
- Wish to add a product with an alternative investment strategy to their overall portfolio.

Price: R 15.41
Size: R 983 m
Minimum lump sum: R 25 000
Minimum monthly: R 2 500
Subsequent lump sums: R 2 500
No. of share holdings: 51
Income distribution: 01/10/07 - 30/09/08 (cents per unit) Total 29.62
 Distributes bi-annually. To the extent that the total expenses exceed the income earned in the form of dividends and interest, the Fund will not make a distribution.

Annual management fee:

The annual management fee rate is dependent on the return of the Fund relative to its benchmark. The benchmark is the return on call deposits with FirstRand Bank Limited (for amounts in excess of R5m). The fee hurdle (above which a fee greater than the minimum fee of 1% is charged) is performance equal to the benchmark. The manager's sharing rate is 20% of the outperformance of the benchmark. The fee is uncapped, however a high watermark principle applies which means that should the Fund underperform it would first be required to recover the underperformance before any further performance fees are payable.

COMMENTARY

The Fund invests in a portfolio of equities and substantially reduces stock market risk and exposure by selling equity derivatives against the equity portfolio. As a result, the Fund's return should not be correlated with equity markets, but it is dependent rather on the level of short-term interest rates and the ability of the Fund's equity portfolio to outperform the underlying benchmark equity index.

In essence, therefore, the Fund's return comprises two components: (1) the cash return implicit in the pricing of the sold futures contracts +/- (2) the out/underperformance of the equity portfolio versus the index (i.e. the alpha). Since inception the Fund has returned 76.7%, outperforming the benchmark return of 59%. For the past 12 months, the Fund has delivered a pleasing 11.5% outperforming the benchmark return of 10.5% and versus a return of -18% from the FTSE/JSE All Share Index (ALSI). Over the past 12 months, the Fund has therefore considerably outperformed South African equities (as measured by the ALSI), by almost 30%. This clearly demonstrates the core objective of the Fund, which is to deliver absolute and uncorrelated returns irrespective of the level of equity markets.

There has been considerable capital loss from the market as a whole for the year to date and while share valuations are starting to look broadly attractive, given the greater global economic landscape of uncertainty, we believe volatility will remain a key feature in respect of South African equities. In this environment, we believe that the Optimal Fund's very low net equity exposure and corresponding potential to deliver long-term absolute returns, uncorrelated with overall equity markets, continues to make it a particularly compelling component of an investor's overall portfolio.

Tel 0860 000 654 or +27 (0)21 415 2301
 Fax 0860 000 655 or +27 (0)21 415 2492
 info@allangray.co.za www.allangray.co.za

TOP 10 SHARE HOLDINGS AT 30 SEPTEMBER 2008*

Company	% of portfolio
BHP Billiton	8.7
Anglo American	8.0
SABMiller	7.4
MTN Group	6.3
Richemont	5.8
Sasol	4.7
Remgro	3.7
Anglogold Ashanti	3.2
Standard Bank Group	3.1
Harmony Gold Mining Co	1.7

* The 'Top 10 Share Holdings' table is updated quarterly.

TOTAL EXPENSE RATIO*

Total expense ratio	Included in TER			
	Trading costs	Performance component	Fee at benchmark	Other expenses
1.45%	0.22%	0.07%	1.14%	0.02%

*A Total Expense Ratio (TER) is a measure of a portfolio's assets that are relinquished as operating expenses. It is expressed as a percentage of the average value of the portfolio, calculated for the year to the end of June 2008. Included in the TER is the proportion of costs that are incurred by the performance component, fee at benchmark, trading costs (including brokerage, VAT, STT, STRATE and insider trading levy) and other expenses. These are disclosed separately as percentages of the net asset value. A higher TER ratio does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. The information provided is applicable to class A units.

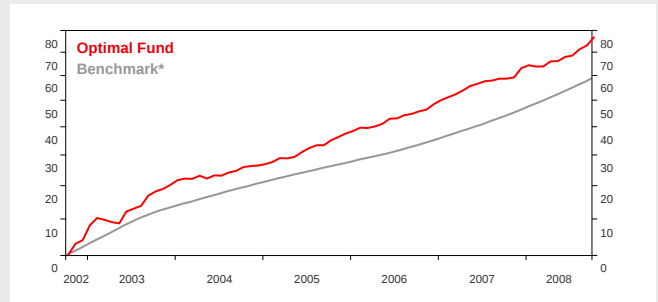
ASSET ALLOCATION

Asset class	% of fund
Net SA equities	5.6
Hedged SA equities	65.6
Listed property	1.2
Money market and cash	27.6
Total	100.0

PERFORMANCE

Fund performance shown net of all fees and expenses as per the TER disclosure.

Long-term cumulative performance (log scale)



% Returns	Fund	Benchmark*
Since inception (unannualised)	76.7	59.0
Latest 5 years (annualised)	8.4	7.3
Latest 3 years (annualised)	9.4	8.0
Latest 1 year	11.5	10.5
Risk measures (Since inception month end prices)		
Maximum drawdown**	-2.2	n/a
Percentage positive months	86.1	100.0
Annualised monthly volatility	2.9	0.7

* The return on call deposits with FirstRand Bank Limited (for amounts in excess of R5m).

Source: FirstRand Bank, performance as calculated by Allan Gray as at 30 September 2008.

** Maximum percentage decline over any period.

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